

McDonald Vague

Rural and Agribusiness Specialists

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Farm insolvency is much more than a numbers game. To provide the best possible return for creditors and shareholders, it is important for a business recovery team to intrinsically understand the agricultural sector - the land, livestock, the equipment – and the people involved.

With a dedicated team that specialises in farm insolvencies, McDonald Vague is uniquely qualified to ensure it delivers the best possible results for clients - in even the toughest of situations.

The agribusiness team comprises a group of highly experienced individuals, whose background in farming or related industries is complemented by their unquestionable expertise in insolvency, forensic accounting and investigation.

Dealing with assignments nationwide, the team has an excellent network of contacts in the rural sector. The team is proactive, taking an innovative and forward-looking approach while keeping a close eye on the macro-economy.

EXTENSIVE EXPERIENCE

McDonald Vague's experience throughout the rural sector extends from dairy farms to sheep stations; from orchards to transport operators; from wineries to food distributors. The chances are that whatever the problem is, McDonald Vague's agribusiness team has seen it before and will know how to address the situation.

It is because of its experience managing rural insolvencies, McDonald Vague's agribusiness team can swiftly assess the situation, deploying resources without delay, taking control of management and finances and, most importantly, delivering fast, tailored results to the maximum benefit of all parties.

SPECIALIST SKILLS AND SERVICES

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Vitality, McDonald Vague understands the unique economic and personal impact of insolvencies on rural communities. It is the specialised skills and understanding



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of agribusiness that helps the agribusiness team achieve the best result for secured creditors, with the least impact on owners, employees and local businesses:

- The team has the ability to quickly take control of a situation and deploy resources as necessary.
- Identification of risks is carried out proactively and in a timely manner.
- The team has the ability to manage both the operational and financial aspects of a business, with an innate understanding of the lender's needs.
- McDonald Vague offers an in-depth level of knowledge, expertise and technical skill related to the agricultural sector.

The team understands how to work with the media to protect reputation and brand value.

McDonald Vague provides effective solutions to cover a wide variety of situations including:

- Informal appointments and advisory work.
- Carrying out pre-lending reviews for banks.
- Preparation of due diligence reports for banks.
- Providing advice and managing business restructuring for clients.
- Performance monitoring.
- Development of strategies for work-outs or asset realisation.
- Investigative accounting.
- Carrying out of loan reviews.
- Implementation of the full range of insolvency appointments.

